1st Quarter

A. Groll

DORAL B1G1F PROMOTION #800018

Promotion #	800018
Commodity #	536645
HH Type	D0R FEB B1G1F
Units per Display	20
Suggested Load	Your Call
Display Payment	$1.50
1st. Order Date	12/15/97
1st. Delivery Date	1/5/97
H/H Dates	2/2-4/3
Pos Support Kit - item #:	536645
Includes:	1 PREASSEMBLED COUNTER DISPLAY
	LARGE PASTER
Recommended Displays:	
	INCLUDED IN SKU

Total Displays Allocated	Total Cases	LT	LT 100	LTMEN100	FF 100	Total Displays		
360	48	12	12	12	12	30	Display Increment	
Shipping Locations								
015240 Amsterdam	8	2	2	2	2	60	60	
077040 Morris Brown	4	1	1	1	1	30	30	
396840 Mandel	8	2	2	2	2	60	60	
406920 Jetro								
540710 Richmond	4	1	1	1	1	30	30	
745198 Globe	24	6	6	6	6	180	180	
Total Remaining:								

Doral B1G1F will be pre-sleeved in Winston-Salem. Each carton will contain five B1G1F offers. Each 6M case contain 150 offers. Direct accounts should place four pre-sleeved cartons in each counter display and ship to retail. It is not necessary to load display. Recommended VAP payments to direct accounts is same as B2G1F ($4.90 per 6M promotional case).

51851 1088

1DORB1G1.XLS

Source: https://www.industrydocuments.ucsf.edu/docs/npvy0000

1st Quarter

L. Maney

DORAL B1G1F PROMOTION #800018

Promotion #	800018
Commodity #	536645
HH Type	D0R FEB B1G1F
Units per Display	20
Suggested Load	Your Call
Display Payment	$1.50
1st. Order Date	12/15/97
1st. Delivery Date	1/5/97
H/H Dates	2/2-4/3
Pos Support Kit - item #:	536645
Includes:	1 PREASSEMBLED COUNTER DISPLAY
	LARGE PASTER
Recommended Displays:	
	INCLUDED IN SKU

Total Displays Allocated	Total Cases	LT	LT 100	LTMEN100	FF 100	Total Displays	VAP Displays	S/R Displays
210	28	7	7	7	7	(30)	Display Increment	
Shipping Locations								
065760 Boro Park	12	3	3	3	3	90	90	
065880 Borough Hall	16	4	4	4	4	120	120	
Total Remaining:								

Doral B1G1F will be pre-sleeved in Winston-Salem. Each carton will contain five B1G1F offers. Each 6M case contain 150 offers. Direct accounts should place four pre-sleeved cartons in each counter display and ship to retail. It is not necessary to load display. Recommended VAP payments to direct accounts is same as B2G1F ($4.90 per 6M promotional case).

51851 1089

10ORB1G1.XLS

Source: https://www.industrydocuments.ucsf.edu/docs/npvy0000

1st Quarter

L. Wolfe

DORAL B1G1F PROMOTION #800018

Promotion #	800018
Commodity #	536645
HH Type	D0R FEB B1G1F
Units per Display	20
Suggested Load	Your Call
Display Payment	$1.50
1st. Order Date	12/15/97
1st. Delivery Date	1/5/97
H/H Dates	2/2-4/3
Pos Support Kit - Item #:	536645
Includes:	1 PREASSEMBLED COUNTER DISPLAY
	LARGE PASTER
	INCLUDED IN SKU

Recommended Displays:	Total Cases	LT	LT 100	LTMEN100	FF 100	Total Displays	
	116	29	29	29	29	30	Display Increment

Total Displays Allocated 990							
Shipping Locations							
073310 John Bricks	4	1	1	1	1	30	30
109310 188 Halsey	8	2	2	2	2	60	60
176640 Eisler	8	2	2	2	2	60	60
193350 Fernandez	4	1	1	1	1	30	30
227040 Glikin Bros.	4	1	1	1	1	30	30
305520 Irvington	12	3	3	3	3	90	90
334410 King Vending	8	2	2	2	2	60	60
339120 E. C. Kleiner	4	1	1	1	1	30	30
347392 Consolidated	12	3	3	3	3	90	90
363720 Pine Lesser	8	2	2	2	2	60	60
434400 A. Monteverdi	4	1	1	1	1	30	30
488910 Paterson Tob.	12	3	3	3	3	90	90
535731 North Jersey	8	2	2	2	2	60	60
536808 M. Bernstein	8	2	2	2	2	60	60
602280 South Beach	4	1	1	1	1	30	30
613680 Star Tobacco	4	1	1	1	1	30	30
641180 Thomson-Okun	4	1	1	1	1	30	30
648590 A. Trenk	8	2	2	2	2	60	60
658500 United Tobacco	8	2	2	2	2	60	60
Total Remaining:							990

Doral B1G1F will be pre-sleeved in Winston-Salem. Each carton will contain five B1G1F offers. Each 6M case contain 150 offers. Direct accounts should place four pre-sleeved cartons in each counter display and ship to retail. It is not necessary to load display. Recommended VAP payments to direct accounts is same as B2G1F ($4.90 per 6M promotional case).

51851 1090

1DORB1G1.XLS

Source: https://www.industrydocuments.ucsf.edu/docs/npvy0000

1st Quarter

F. Perez

DORAL B1G1F PROMOTION #800018

Promotion #	800018
Commodity #	536645
HH Type	D0R FEB B1G1F
Units per Display	20
Suggested Load	Your Call
Display Payment	$1.50
1st. Order Date	12/15/97
1st. Delivery Date	1/5/97
H/H Dates	2/2-4/3
Pos Support Kit - item #:	536645
Includes:	1 PREASSEMBLED COUNTER DISPLAY
	LARGE PASTER
Recommended Displays:	
	INCLUDED IN SKU

Total Displays Allocated	Total Cases	LT	LT 100	LTMEN100	FF 100	Total Displays	VAP Displays	S/R Displays
420	56	14	14	14	14	(30)	Dsp Inc.	
Shipping Locations								
101250 Center Candy	8	2	2	2	2	60	60 (85)	
313760 Jetro Cash								
405825 S/A Cigarette								
494560 M. Pennesi	8	2	2	2	2	60	60 (74)	
522100 Queens Tobacco	4	1	1	1	1	30	30 (45)	
558933 Gutlove	12	3	3	3	3	90	90 (112)	
611815 Tiger	4	1	1	1	1	30	30 (52)	
624300 Sunrise Candy	8	2	2	2	2	60	60 (73)	
705237 Bonanza Too	12	3	3	3	3	90	90 (135)	
Total Remaining:								

Doral B1G1F will be pre-sleeved in Winston-Salem. Each carton will contain five B1G1F offers. Each 6M case contain 150 offers. Direct accounts should place four pre-sleeved cartons in each counter display and ship to retail. It is not necessary to load display. Recommended VAP payments to direct accounts is same as B2G1F ($4.90 per 6M promotional case).

51851 1091

1DORB1G1.XLS

Source: https://www.industrydocuments.ucsf.edu/docs/npvy0000

1st Quarter

J. Mallardi

DORAL B1G1F PROMOTION #800018

Promotion #	800018
Commodity #	536645
HH Type	D0R FEB B1G1F
Units per Display	20
Suggested Load	Your Call
Display Payment	$1.50
1st. Order Date	12/15/97
1st. Delivery Date	1/5/97
H/H Dates	2/2-4/3
Pos Support Kit - item #:	536645
Includes:	1 PREASSEMBLED COUNTER DISPLAY
	LARGE PASTER
Recommended Displays:	
	INCLUDED IN SKU

Total Displays Allocated	Total Cases	LT	LT 100	LTMEN100	FF 100			S/R Displays
450	60	15	15	15	15	(30)	Dsp Incre.	
Shipping Locations								
016290 Andy's	12	3	3	3	3	90	90	
181760 Empire Candy	8	2	2	2	2	60	60	
242550 Park City	4	1	1	1	1	30	30	
271095 Atlantic	4	1	1	1	1	30	30	
340350 Koger	4	1	1	1	1	30	30	
375461 T&R Tobacco	4	1	1	1	1	30	30	
612990 Stan Lou	8	2	2	2	2	60	60	
660540 United	4	1	1	1	1	30	30	
769601 Westchester	4	1	1	1	1	30	30	
786536 City Line	8	2	2	2	2	60	60	
Division Office								
Total Remaining:	29			435				

Doral B1G1F will be pre-sleeved in Winston-Salem. Each carton will contain five B1G1F offers. Each 6M case contain 150 offers. Direct accounts should place four pre-sleeved cartons in each counter display and ship to retail. It is not necessary to load display. Recommended VAP payments to direct accounts is same as B2G1F ($4.90 per 6M promotional case).

51851 1092

1DORB1G1.XLS

Source: https://www.industrydocuments.ucsf.edu/docs/npvy0000

1st Quarter

G. Moulton

DORAL B1G1F PROMOTION #800018

Promotion #	800018
Commodity #	536645
HH Type	D0R FEB B1G1F
Units per Display	20
Suggested Load	Your Call
Display Payment	$1.50
1st. Order Date	12/15/97
1st. Delivery Date	1/5/97
H/H Dates	2/2-4/3
Pos Support Kit - item #:	536645
Includes:	1 PREASSEMBLED COUNTER DISPLAY
	LARGE PASTER

Recommended Displays:

INCLUDED IN SKU

Total Displays Allocated	Total Cases	LT	LT 100	LTMEN100	FF 100	Total Displays		
1,650	220	55	55	55	55	30	Display Increment	
Shipping Locations								
543008 Duane Reade	20	5	5	5	5	150	150	
550558 H. Levinson	160	40	40	40	40	1200	1,200	
675352 J. H. Stomel	16	4	4	4	4	120	120	
768002 Montano	24	6	6	6	6	180	180	
Total Remaining:								

Doral B1G1F will be pre-sleeved in Winston-Salem. Each carton will contain five B1G1F offers. Each 6M case contain 150 offers. Direct accounts should place four pre-sleeved cartons in each counter display and ship to retail. It is not necessary to load display. Recommended VAP payments to direct accounts is same as B2G1F ($4.90 per 6M promotional case).

51851 1093

1DORB1G1.XLS

Source: https://www.industrydocuments.ucsf.edu/docs/npvy0000